

TANISHK RAJGARIA

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Career Objective

I am a results-driven graduate from the University of Queensland, Australia, with a keen interest in sales and marketing, seeking opportunities to leverage academic expertise in identifying and capitalizing on sales prospects. Known for adaptability and openness to new experiences, I excel in collaborative team environments, consistently contributing to collective success. Eager to apply skills and passion for teamwork to drive sales objectives and achieve organizational excellence.

Key Skills and Strengths

- Teamwork and Communication.
- Time Management and Problem-Solving skills.
- Quick Learner.
- Ability to multi-task in a fast-paced environment.
- Leadership skills.
- MS Office.

Education and Qualifications

INSTITUTION	YEAR	COURSE	PERFORMANCE
The University of Queensland	2024	Bachelor of Business Management	6.0 / 7.0 GPA
Jayshree Periwal International School	2021	IB Diploma	39/45 IBDP
The Assembly of God Church School	2019	Senior Secondary Certificate of Education (Class 10 – India) – ‘CBSE’	92.8%

Employment History

Coles Supermarket (Petrie Terrace, QLD, 4000)

(March 24 – Current)

- **Job Profile** – Retail Assistant (Focused department – Fresh Produce).
- Working at Coles has sharpened my inventory and stock management skills, real-time customer service, and product knowledge. I excel in team collaboration, attention to detail, time management, and health and safety compliance, enhancing overall customer experience.

Cromwell College (St Lucia, QLD, 4067)

(APR 22 – APR 24)

- **Job Profile** - Casual Kitchenhand and Catering Attendant.
- Working in a team environment in the kitchen, and serving students, enhanced my communication and organisational skills. This role demanded multi-tasking and a strong ethical foundation, aligning with my values.

Uber Eats (Brisbane, Australia)

(FEB 22 – APR 22)

- Upon arriving in Australia, I quickly began working for Uber Eats, using a bicycle to cover my expenses. This experience honed my skills in time management, customer interaction, and target achievement.

Krishna Mishna Fashion Boutique (West Bengal, India)

(JAN 21 – FEB 22)

- **Job Profile** - *Client Advisor and Sales Associate.*
- As a fashion enthusiast, this role was both challenging and rewarding. It enhanced my customer service skills, providing positive shopping experiences and understanding client needs. Additionally, I gained valuable knowledge of the fashion industry and key skills in inventory management, problem-solving, communication, client relationship management, adaptability, and sales reporting.

Mohan Cellular (West Bengal, India)

(FEB 20 – MAR 21)

- **Job Profile** - *Sales Advisor and Front Desk Cashier.*
- Working in a team environment at an electronics shop honed my customer service excellence, sales techniques, up-selling and cross-selling strategies, and front desk cash handling. Additionally, I gained proficiency in Tally ERP 9 for managing and recording retail transactions.

Achievements/Extra-Curricular Activities

- **Short-listed as a potential Valedictorian** by UQ Business School in July 2024.
- **Volunteer at Orange Sky Australia** which aims to connect people experiencing homelessness through free laundry, showers and conversation.
- **Event Officer in UQBMSC (2024)** - Part of the University of Queensland's Business Management Student Committee – where we as a committee, provide International Students a voice, and enhance the student experience by hosting events and trivia nights etc.
- **Student Council Community (2019-20)** – Badminton Captain in the Jayshree Perival International School.
- **UniSports Nationals Australia (2023)** – Represented UQ in the Badminton UniSports National and achieved 6th position in the Tournament.
- **ISSO Badminton Nationals (2019)** – Represented my school and secured 3rd position all over India.
- Participated in the **KWHS Investment Competition (2019-20)**, organised by Wharton School, University of Pennsylvania.
- **Volunteer Activities (2019-20)** – Volunteered in several drives under NGOs like 'Parvaah', and 'Educate to Elevate', where we served underprivileged children with food hampers, school bags, water bottles etc.
- **'Route India'** – Under the guidance of 'Route NGO' of Brazil, I along with my other 2 classmates, founded the subsidiary NGO – 'Route India' in the year 2019. We did conduct several cleanliness drives to bring a change in society and save the environment.

Language Spoken

- English – Fluent (Speaking and Writing).
- Hindi – Fluent (Speaking and Writing).
- French – Beginner (Learning stage).
- Bengali – Fluent (Speaking).

DECLARATION

Thereby, I state that the information mentioned above is true and complete to the best of my knowledge.

REFEREES

AVAILABLE ON REQUEST